3 **- Final phase of the prediction model work.**

Your work is ready to go into production to score the rest of the hundred thousand customers at the Bank, BUT before you do that you have to do a final pre-production pilot test.

The goal is to final test the model that you chose in phase 2 using this unclassified file in the Documents folder ***“Unlabeled Bank Churner records to be classified.”*** (The Quality Assurance department (instructor) will review your final output result.)

Each team will apply the model chosen in Phase 2 to this final data set for scoring the new records correctly.

The pre-production pilot test file has 12 records with 6 churned customers (50/50), but you do not know which ones.

If your proportion of records is not close to 50/50, your accuracy is off. In that case you can try any of the tasks below to obtain the right proportion:

* Retrain your model with other attributes to achieve a better proportion
* Try the other models that you worked with to see if you get a better proportion closer to 50/50.

(NOTE: Your accuracy, precision and recall may not be to the level of phase 2 while you get the 50/50 proportion.)

The deliverables you have to upload are two files

1. the Powerpoint deck used for the presentation
2. the output scored records from your model in Excel format.

Each member of the team will have a specific task and slides that he or she will speak to during the presentation.

There must be a conclusions slide that describes your phase 3 findings and any new recommendations.

Each member will upload the group deck.